

Jake Fan

From: Jake Fan <jake@chaogic.com>
Sent: Sunday, December 10, 2023 4:37 PM
To: Jeff Voncannon
Cc: Jacob Voncannon; David Fung
Subject: Final Words

[Note: This letter has been archived under <http://redmanresources.com>.]

Pride... We can also include greed. You are where you are today, Jeff, because fundamentally, working with people is not your strength. This isn't just my opinion based on personal experiences. It's the same story from everyone, from AA to CC to JB to MM to RW to TB... The list goes on and I'll let you figure out who's who.

People make things happen. And people are not mere resources to take advantage of. Next time, don't ask "what's the most work I can extract out of them", ask instead "what's in it for them to work with me". It's the win-win spirit that you have long forgotten.

Don't be short sighted. Don't be penny wise, dollar foolish. To succeed in any business endeavor, you'll need capable people willing to join your cause. And be grateful someone's willing to hold you to account and teach you a life's lesson. I won't hold my breath though expecting you to suddenly see the light, because, pride and greed.

Take pride and greed out of the equation. It's hard because these are base emotions, aka "deadly sins" in each and every one of us, but give it a try next time. Treat others as exploitable yet inconvenient resources, and they may return the favor; Treat others as your fellow travelers in this journey called life and work with them in genuine good faith, you might just be amazed how many wonderful things can happen.

I don't want to tell you to do unto others as you would have them do unto you (Matthew 7:12 NIV), or to turn the other cheek and love your enemies (Matthew 5:38-48), or to give freely yet gain more (Proverbs 11:24). It's not the brand of spirituality that I personally follow. But it's certainly the right spirit that'll make the world a better place and, quite possibly, your personal life a more fulfilling experience.

Gain or give is a mindset. The only enemy is one's self.

These are my final words. I'm glad the saga has come to an end. Until our paths cross again, I wish you continued personal growth, and all the best to your family.

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Jake Fan
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